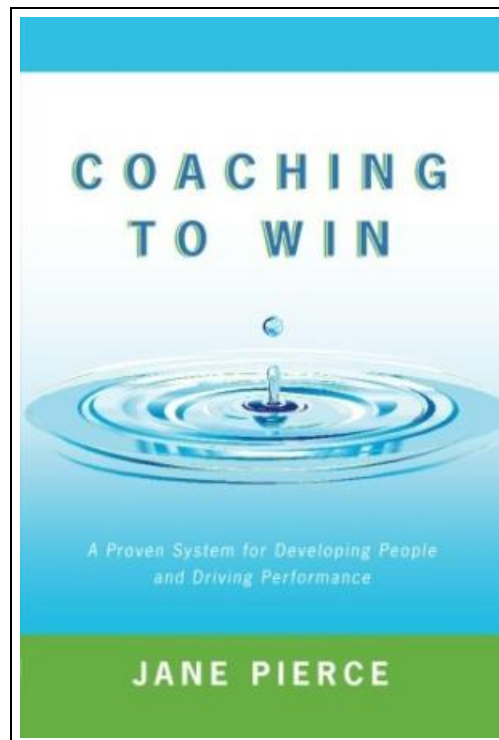


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iUniverse, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Sam, a parts manager for a major auto brand, has finished a tough week: his team missed its targets for a third straight quarter, and a star performer walked into his office and quit. This isn't how he envisioned his life would be after working twenty-five years to become the manager of the company's largest parts warehouse in the country. But he's not alone. Managers everywhere are finding that old-school coaching practices don't work anymore. But not all of them are as lucky as Sam, who starts using the tools he acquires through the Coaching to Win program. Sam discovers previously untapped talent in his people and transforms the warehouse, and soon his job satisfaction is off the charts. More importantly, his team starts to make its numbers, and the company is happy. Sam's journey requires him to take an honest look at his leadership style and adopt new ways of thinking. Join him and learn the proven formula that will help you develop people, boost leadership skills, and write your own happy ending.



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