



Peaceful Selling: Easy Sales Tecuniques Workbook

By Stan Washington, Dan Duster

Honor Services Inc., United States, 2015. Paperback. Book Condition: New. 279 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****.When you say, Buy, buy, buy to your customers, they are thinking, Bye, bye, bye to you and the sale. In Peaceful Selling: Easy Sales Techniques to Grow Your Small Business, we challenge the belief that selling must be out of your comfort zone. Peaceful Selling means selling your way. After seeing thousands of entrepreneurs struggle, we developed methods and quality resources to help break down that anxiety and turn it into positive energy to make the sale. This book will enable you to: - Set up your new sales process. - Customize your sales plan. - Challenge your clients thinking and make a positive impact on their business and their lives. - Get ready for sales success with less stress. Get ready for Peaceful Selling! This step-by-step workbook compliments Peaceful Selling: Easy Sales Techniques to Grow Your Small Business and is fully referenced to each chapter. Whether instruction led or self taught, the Peaceful Selling curriculum can help you sell the way that s right for your business. This book is great for those who...



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