



## The Brand Mindset: Five Essential Strategies for Building Brand Advantage Throughout Your Company

By Duane E. Knapp

McGraw-Hill Education - Europe. Hardback. Book Condition: new. BRAND NEW, The Brand Mindset: Five Essential Strategies for Building Brand Advantage Throughout Your Company, Duane E. Knapp, 'A superb book with real substance and passion that could and should change your organization. A plethora of original concepts and tools illustrated in marvelous case studies provide new insight into brands and their management' - David A. Aaker., E.T. Grether Professor of Marketing Strategy at The University of California at Berkeley and author of "Building Strong Brands". "'The BrandMindset" is all about building Genuine Brands; they lead with the heart, nurture with the soul and build one customer at a time' - Howard Schultz, Chariman and CEP, Starbucks Coffee Company and best-selling author of "Pour Your Heart Into It". "'The BrandMindset" clearly articulates 'how to think like a brand' which is necessary to understand before an organization can act like a brand' - Dave Whitwam, Chairman and CEO of Whirlpool Corporation. 'After reading "The BrandMindset" you should not only consider changing the way you do business, but you'll have a real good idea about how to go about it - and doing so truly builds Brand Equity' - Robert shulman, CEO of Copernicus and...



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